

Credit update

4 June 2021

Carrefour Banque at a glance

Carrefour Banque is the consumer finance arm of the largest European retailer

- Carrefour Banque is fully licensed as a credit institution by the French Banking Authority (ACPR)
- Carrefour Banque offers a comprehensive range of accessible and highly effective products – from bank cards to personal loans, and from passbook accounts to insurance. CB offers a diverse range of insurance products, from car and home policies to family protection insurance, managed through third parties.

Solid and stable shareholding structure since 1985

- 60% Carrefour SA, international food retailer
- 40% BNP Paribas Personal Finance, consumer finance specialist

Strong commercial footprint in France

- C.88% of the group's consolidated net banking income in France (followed by Belgium c.8%)*
- 220 financial services stands in each Carrefour hypermarket in France
- 1,120 employees in France

Solid capital structure and low risk profile

- Very well capitalised: 19.01%* Basel III T1 ratio
- Strong liquidity: 223.87%* LCR

Diversified income

- A well-balanced income distribution
 - 56% interest on loans
 - 44% other income: savings, insurances, card commissions

Key indicators*

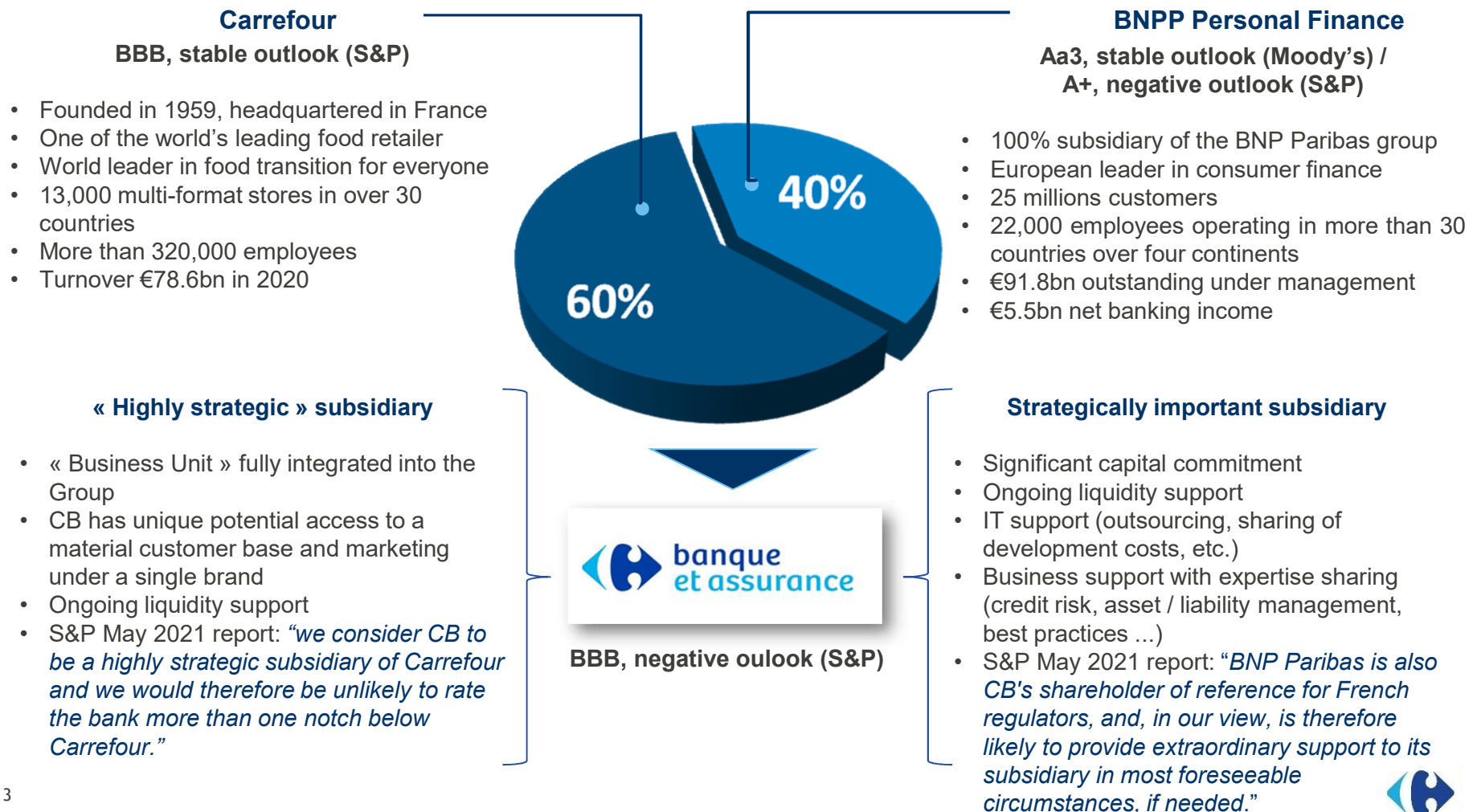
- Net banking income: €262 million
- Loans outstanding: €2,027 million

- Savings under management: €1,766 million
- Passbook savings deposits: €320 million
- Cards: 2 million



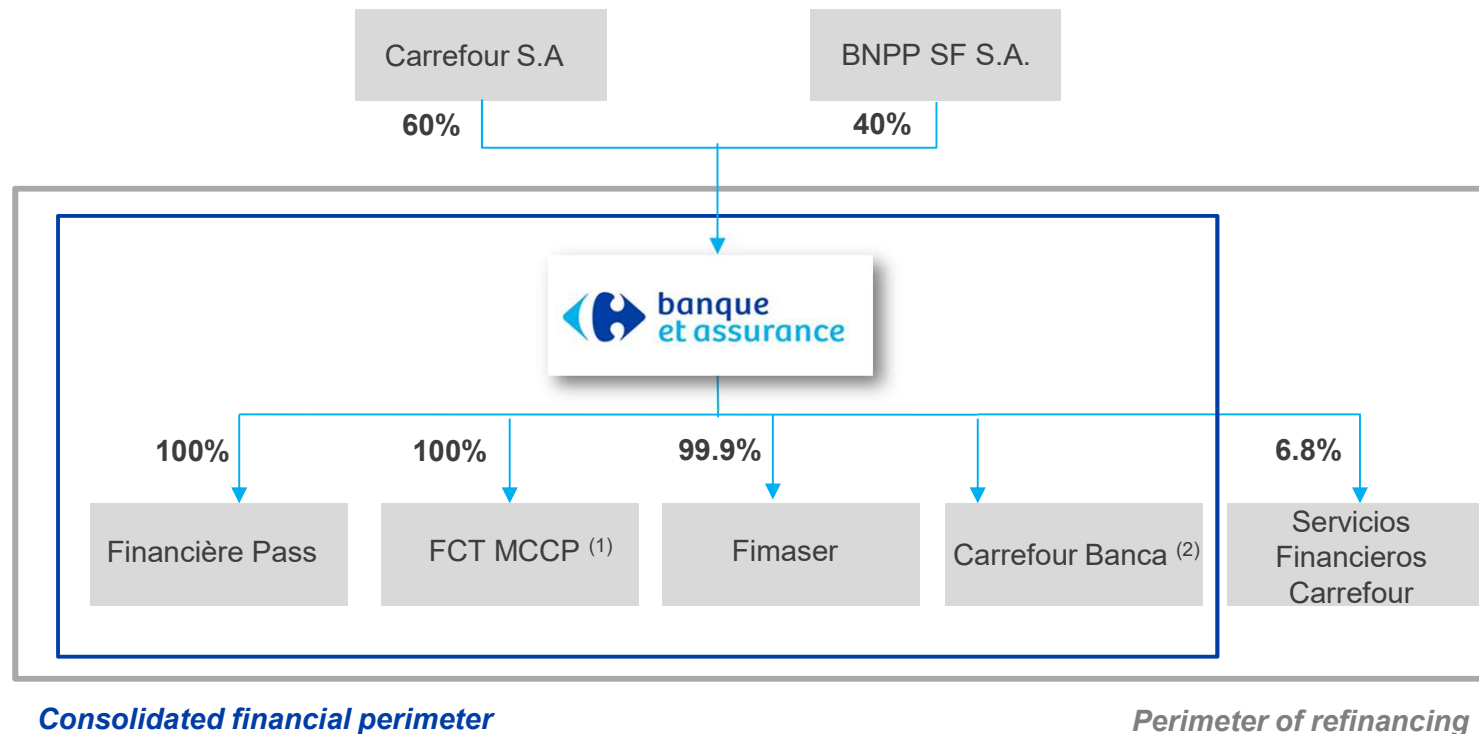
Two complementary reference shareholders

Two powerful and complementary shareholders committed to Carrefour Banque: a stable and lasting shareholder structure since 1985



Group structure and perimeter of refinancing

- Carrefour Banque acts as a central treasury management unit for itself, Fimaser and Servicios Financieros in the interests of mutualisation, organisational efficiency and access to markets.
- Carrefour Banca is in runoff since the end of 2018



(1) FCT MCCP is not a legal subsidiary but a securitisation vehicle consolidated by Carrefour Banque

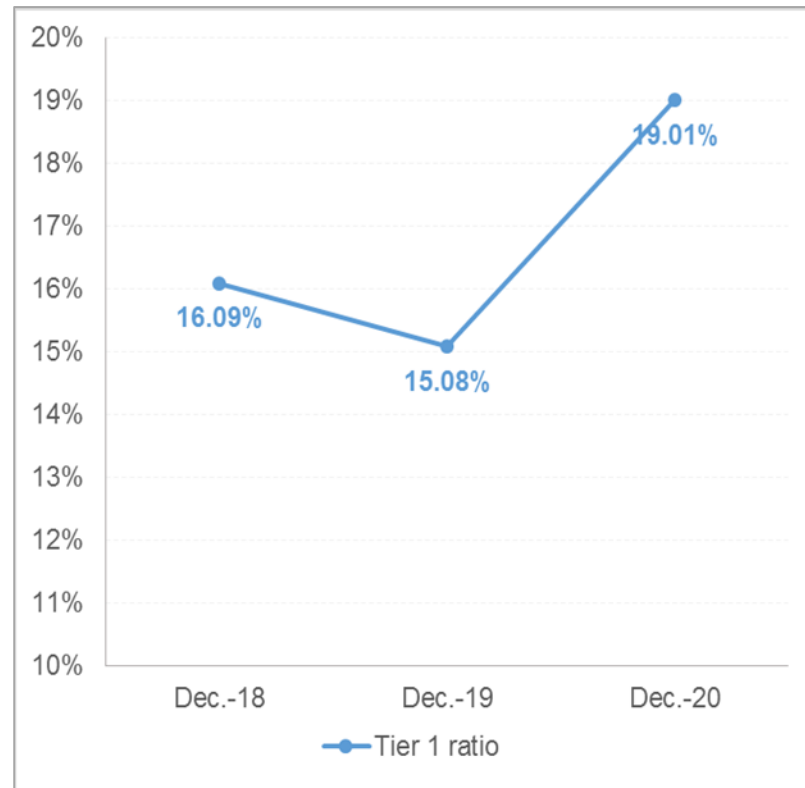
(2) Carrefour Banca is branch of Carrefour Banque since October 2011



High solvency ratio

Improved Tier 1 ratio in 2020

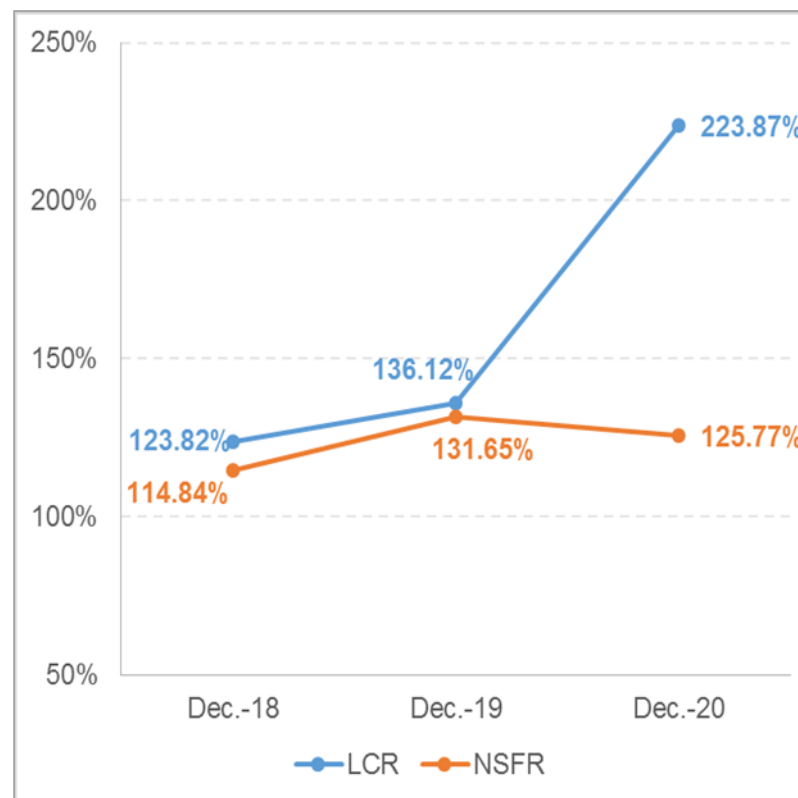
- Solid capital position with a **Basel III Tier 1 ratio (advanced methodology) at 19.01%** as of 31 Dec. 2020 versus 15.08 % as of 31 Dec. 2019
 - versus a total capital ratio requirement of 10.75% as of 31 Dec. 2020
- Dividend distribution
 - 2018: €20m
 - 2019 and 2020: €0m
- Despite moderate losses in FY20, the solvency ratio grows, in line with the balance sheet deleveraging and the moderate distribution policy



Strong liquidity ratios

Liquidity ratios: well beyond regulatory requirements

- **Liquidity coverage ratio (LCR)** at **223.87%** as of 31 Dec. 2020
 - Significantly higher than at 31 Dec. 2019 (136.12%)
 - Well above the minimum liquidity ratio of 100%
- **Net stable funding ratio (NSFR)** at **125.77%** as of 31 Dec. 2020
 - Versus a minimum liquidity ratio of 100%



A conservative and diversified funding policy

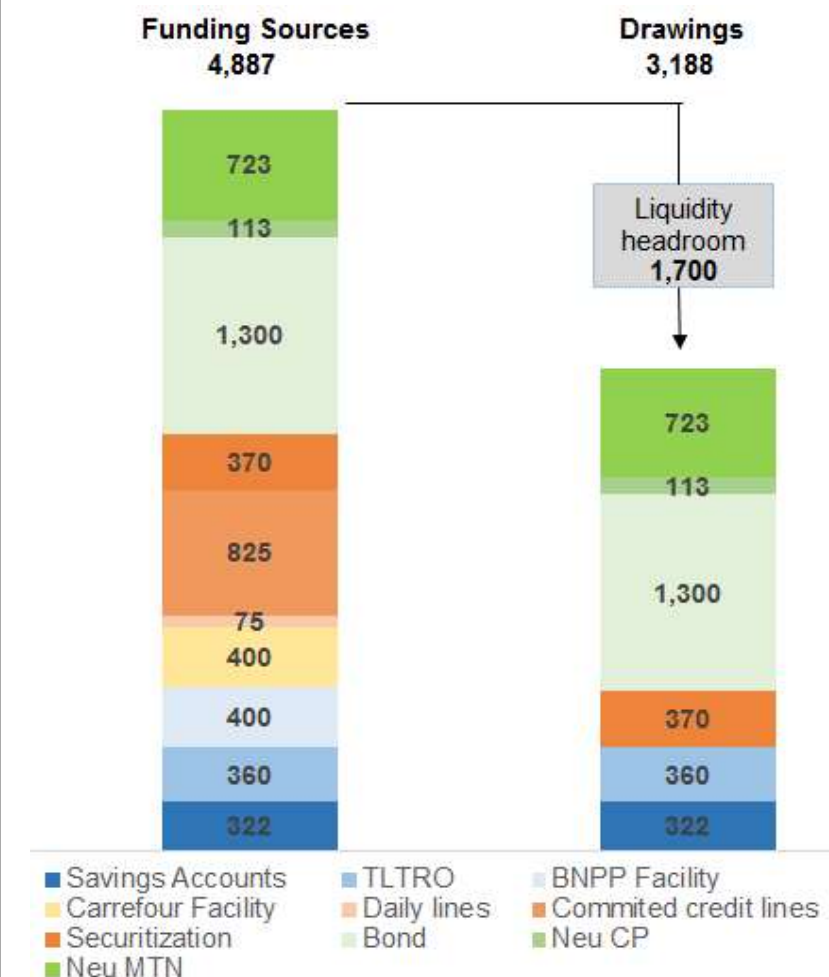
A strong liquidity position

- **A positive headroom of €1.7bn of liquidity versus €3.2bn of drawings**
- Liquidity reserve equivalent to 25-month of activity as of 31 Dec. 2020, beyond the 12-month management target

Well-diversified funding sources

- EMTN, NeuMTN and NeuCP programmes
- €370m securitization programme (MCCP)
- Bilateral and syndicated bank lines
 - **€825m undrawn banking credit lines**
 - In 2020, exercise of the first one-year extension option for its €550m (undrawn) syndicated loan with a maturity extended to July 2025
- €400m undrawn credit line granted by each shareholder (i.e. €800m total) as a back-up source of liquidity
- ECB / TLTRO for €360m

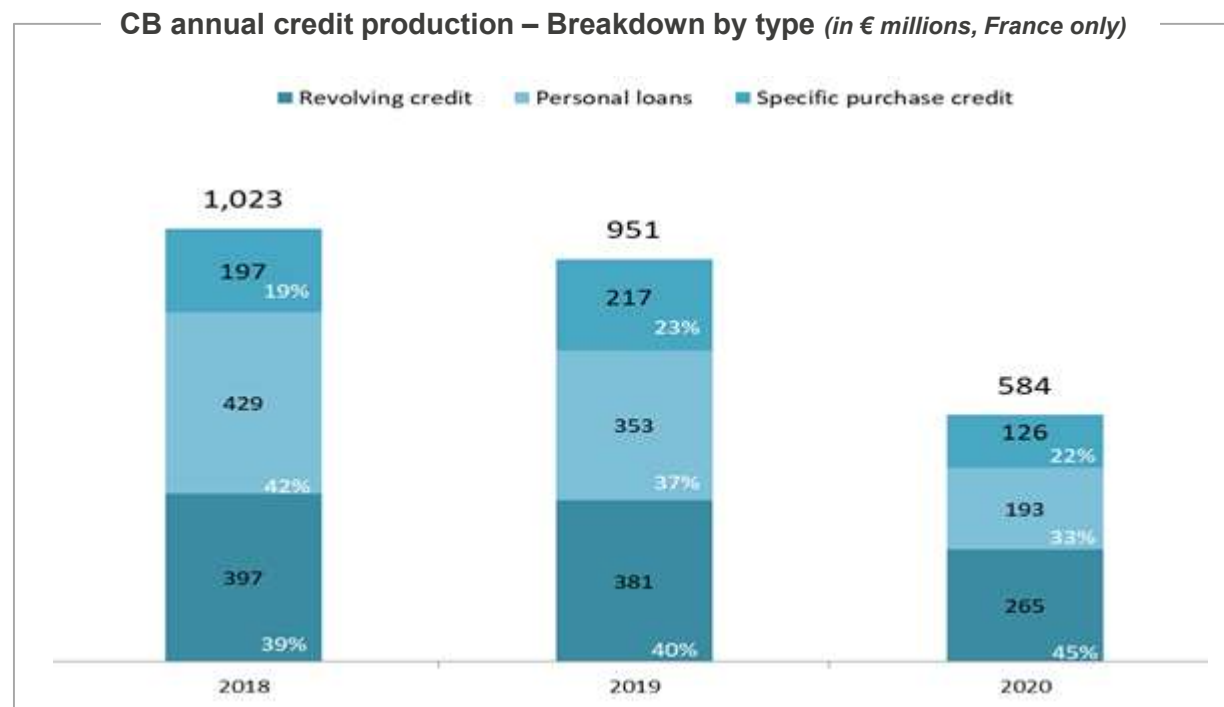
Funding breakdown (in € millions, as of 31 Dec. 2020)



Credit solutions are at the center of Carrefour Banque offering in France

Decrease in loan production during 2020

- The Covid-19 context resulted in practically zero new loans granted during the hypermarket lockdown periods
- CB also quickly took the decision to strengthen its lending conditions in this unfavourable context
- CB's market share for its credit activities in France stands at 2.8% in 2020*, compared to 4.3% in 2019



- CB's customer loans are issued at fixed interest rates
- Initial duration:
 - ranging from 12 to 84 months for personal loans
 - ranging from 36 to 60 months for revolving credits

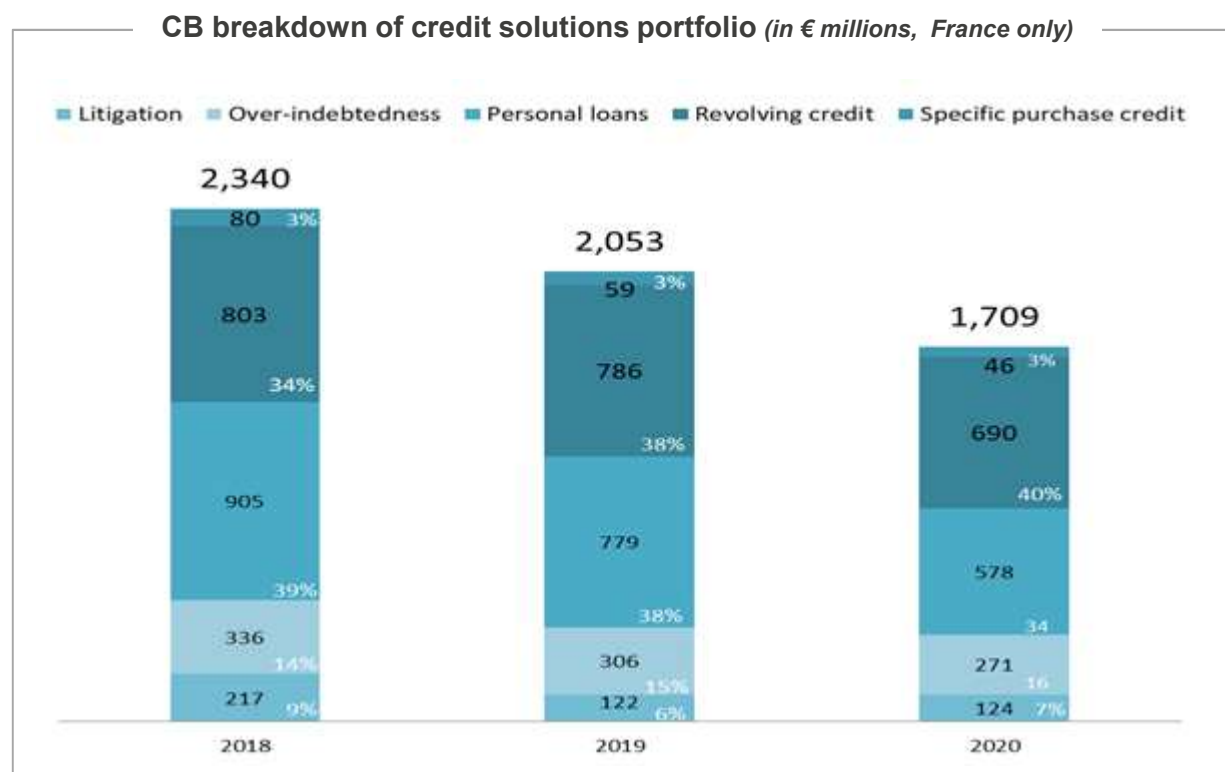
Figures on the French market only

8 * CB market share of the total credit activity of all members of the French Association Française des Sociétés Financières



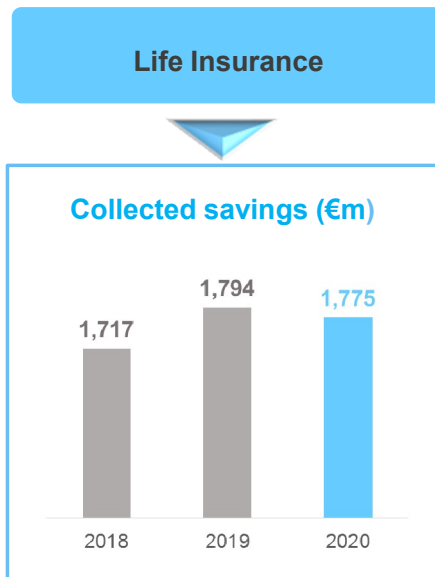
Product offering well balanced between revolving credits and personal loans in France

- **Revolving credits** account for 53% of the portfolio as of 31 Dec. 2020 versus 48% as of 31 Dec. 2019. Redeemable loans (personal loans and specific purchase credits) account for 47% as of 31 Dec. 2020
- Stability of litigations observed in 2020 and drop by €35m in over-indebtedness
- Non-performing loans: around 18% at the end of February 2021

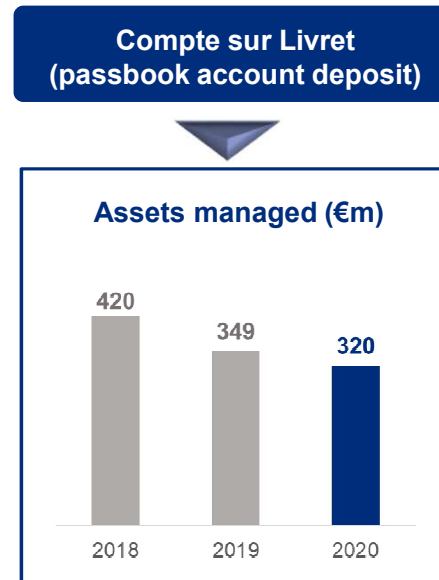


Savings: a complementary activity

Customers' trust in the brand remains strong: €2.2bn total savings outstanding as of 31 Dec. 2020



CB acts as an insurance broker for life insurance products, managed by third parties: AXA, Architas, BNPP AM



Passbook account deposit are part of the diversification strategy of the funding mix. These saving products are managed by CB

25 awards over the past 5 years for the savings products

Management and performance quality praised by the financial press

Mieux Vivre Votre Argent

✓ 2 Grands Prix 2019 for Carrefour Horizons

Le Compte sur Livret has gained recognition as well

- **Les dossiers de l'Epargne**

✓ 2019 Label of Excellence for le Compte Sur Livret



Consolidated P&L

INCOME STATEMENT (in thousands of euros)	2020	2019
Interest and equivalent income	179,651	207,508
Interest and equivalent expenses	-20,835	-22,321
Income from variable-income securities	6,061	2,873
Fee and commission income	67,138	83,917
Fee and commission expenses	-11,198	-14,180
Net gains/(losses) on financial instruments at fair value through profit or loss	40	-1,495
Other income from banking operations	71,889	80,365
Other expenses on banking operations	-30,726	-33,653
NET BANKING INCOME	262,019	303,014
General operating expenses	-166,735	-181,561
Amortisation, depreciation and impairment of intangible assets and property, plant and equipment	-15,306	-14,954
GROSS OPERATING PROFIT/(LOSS)	79,978	106,499
Cost of risk	-78,062	-171,581
OPERATING PROFIT/(LOSS)	1,916	-65,081
Gains and losses on non-current assets	-2,119	-12
Gain from bargain purchase/(goodwill impairment)	-	-
CURRENT PRE-TAX PROFIT/(LOSS)	-202	-65,094
Income taxes	-34,669	-992
Non-controlling interests	-	-
NET PROFIT/(LOSS) FROM CONTINUING OPERATIONS	-34,871	-66,086
Discontinued operations (C-Zam)	-12,619	-
NET PROFIT/(LOSS) ATTRIBUTABLE TO THE GROUP	-47,490	-66,086

Good resistance of gross operating profit in light of discipline on costs

Level of cost of risk is normalizing

Income taxes include €32bn of deferred taxes impairment



Consolidated balance sheet

ASSETS (in thousands of euros)	IFRS 31/12/2020	IFRS 31/12/2019
Cash, central banks and postal cheque accounts	1,909	473
Financial assets at fair value through profit or loss	4,072	4,667
Hedging derivatives	68	64
Financial assets at fair value through other comprehensive income	163,408	156,767
Loans and advances to credit institutions at amortised cost	1,275,046	1,980,649
Loans and advances to customers at amortised cost	1,678,575	2,096,816
Securities at amortised cost	430,015	1
Current and deferred tax assets	54,881	87,626
Accrual accounting adjustments and other assets	130,101	131,219
Equity investments, interests in related undertakings and other long-term investments	-	-
Property, plant and equipment and intangible assets	110,456	129,265
of which: discontinued operations (C-Zam), fully written down	-	-
TOTAL ASSETS	3,848,530	4,587,547
LIABILITIES & EQUITY (in thousands of euros)	31/12/2020	31/12/2019
Cash, central banks and postal cheque accounts	-	-
Financial liabilities at fair value through profit or loss	4,269	4,663
Hedging derivatives	10,699	10,577
Amounts due to credit institutions	383,401	388,266
Amounts due to customers	347,608	415,881
of which: C-Zam deposit accounts	2,244	-
Debt securities in issue	2,502,267	3,109,944
Current and deferred tax liabilities	9,155	9,895
Accrual accounting adjustments and other liabilities	91,427	102,878
Provisions	36,291	44,450
Shareholders' equity attributable to the Group:	463,413	500,992
Share capital and associated reserves	308,457	308,457
Consolidated reserves	202,446	258,620
Net profit/(loss) for the period	-47,490	-66,086
TOTAL LIABILITIES AND EQUITY	3,848,530	4,587,547



Disclaimer

This presentation has been prepared by Carrefour Banque (the "Company" and together with its subsidiaries, the "Carrefour Banque Group") for information and background purposes only. This document is not, and should not be construed as, a prospectus or offering document, and has not been reviewed or approved by any regulatory or supervisory authority. The information contained herein does not constitute or form part of, and should not be construed as, an offer for sale or subscription of, or a solicitation or invitation of any offer to subscribe for or purchase any loans or securities of or make an investment in the Company or any member of the Carrefour Banque Group in any jurisdiction, and nothing contained herein shall form the basis of, or be relied on in connection with, any contract or commitment whatsoever, in particular, it must not be used in making any investment decision. Any decision to invest in securities should be made solely on the basis of the information to be contained in a prospectus and on an independent analysis of the information contained therein.

The historical financial information included in this presentation reflects the information as included in the audited consolidated financial statements of the Carrefour Banque Group. No representation, warranty or undertaking, express or implied, is made by the Company, the Carrefour Banque Group or any of their respective affiliates or directors, officers, employees, agents or advisers ("Representatives") or any other person as to, and no reliance should be placed on, the fairness, accuracy, completeness, correctness or reliability of the information or the opinions contained herein or any other statement made or purported to be made in connection with the Company or the Carrefour Banque Group, for any purpose whatsoever, including but not limited to any investment considerations. No responsibility, obligation or liability whatsoever, whether arising in tort, contract or otherwise, is or will be accepted by the Company or the Carrefour Banque Group or any of their respective Representatives or any other person for any loss, cost or damage howsoever arising from any use of the information or opinions contained herein, or for any errors, omissions or misstatements contained herein or otherwise arising in connection herewith.

This presentation contains forward-looking statements, including (without limitation) statements containing the words "would", "target", "estimate", "expected", "intend", and similar expressions. These statements are based on the current expectations and projections of the Company or the Carrefour Banque Group about future events and are subject to change without notice. All statements, other than statements of historical fact, contained herein are forward-looking statements. Forward-looking statements are subject to inherent risks and uncertainties, such that future events and actual results may differ materially from those set forth in, contemplated by or underlying such forward-looking statements as a result of, among other factors, (i) changes in economic, market and competitive conditions, (ii) success of business and operating initiatives, (iii) changes in the regulatory environment and other government actions, (iv) fluctuations in exchange rates and (v) business risk management. Accordingly, the Company or the Carrefour Banque Group may not actually achieve or realize its plans, intentions or expectations. There can be no assurance that the Company's actual results, or those of the Carrefour Banque Group, will not differ materially from the expectations set forth in such forward-looking statements. The Company is under no obligation to update the information, opinions or forward-looking statements in this presentation. The forward-looking statements are based solely on the circumstances at the date of publication. This disclaimer also applies to any video presentation and to any question and answer sessions by the Company relating to this presentation



